

**Sourcewell Contract #121923-FTN**  
**Technology Products and Services with Related Solutions**

<b>Product/Service Category</b>	<b>Standard Discount off MSRP</b>
<b>Equipment/Hardware</b>	<b>20%</b>
<b>Hardware Maintenance &amp; Support (1 year)</b>	<b>15%</b>
<b>Software/Subscription</b>	<b>15%</b>
<b>Software Maintenance (1 year)</b>	<b>15%</b>
<b>Software Maintenance (3 year and 5 Year)</b>	<b>20%</b>
<b>Training/Education Services</b>	<b>3%</b>